



STATES HANGE COMMISSION , D.C. 20549

OMB APPROVA

OMB Number: 3235-0123

Expires: January 31, 2007

Estimated average burden hours per response..... 12.00

FORM X-17A-5 RECEIVED

SEC FILE NUMBER

8 17109

FACING PAGE

PART III

ANNUAL AUDITED REPORT

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule Na-SChereunder

| REPORT FOR THE PERIOD BEGINNING | MM/DD/YY AN | ND ENDING 12 | (/31/04 MM/DD/YY |
|--|---|--------------------------------|------------------------------|
| A. RE | GISTRANT IDENTIFICATI | ON | WINDD/11 |
| NAME OF BROKER-DEALER: Robin | son and Robinson, In | c. | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BU | JSINESS: (Do not use P.O. Box No. | .) | FIRM I.D. NO. |
| 1337 Hamilton Street | | | |
| | (No. and Street) | | |
| Allentown, | PA | 18102 | |
| (City) | (State) | (2 | Zip Code) |
| NAME AND TELEPHONE NUMBER OF F | PERSON TO CONTACT IN REGAR | TO THIS REF | ORT |
| Leona D. Robinson | (610)435-3518 | | (Area Code – Telephone Numbe |
| | | | |
| B. ACC | COUNTANT IDENTIFICATI | ON | |
| | whose opinion is contained in this R | Report* | |
| O'Hay, CPA, Richard W. | whose opinion is contained in this R (Name – if individual, state last, first, mid- | Report* | |
| INDEPENDENT PUBLIC ACCOUNTANT | whose opinion is contained in this R (Name – if individual, state last, first, mid- | Report* | 18045 |
| O'Hay, CPA, Richard W. | whose opinion is contained in this R (Name – if individual, state last, first, mid- | Report* | 18045 (Zip Code) |
| O'Hay, CPA, Richard W. 5230 William Penn Highwa | whose opinion is contained in this R (Name - if individual, state last, first, mideay Easton | dle name) | (Zip Code) |
| O'Hay, CPA, Richard W. 5230 William Penn Highwa (Address) | whose opinion is contained in this R (Name - if individual, state last, first, mideay Easton | dle name) | (Zip Code) |
| O'Hay, CPA, Richard W. 5230 William Penn Highwa (Address) CHECK ONE: | whose opinion is contained in this R (Name - if individual, state last, first, mideay Easton | dle name) | (Zip Code) |
| O'Hay, CPA, Richard W. 5230 William Penn Highwa (Address) CHECK ONE: Certified Public Accountant Public Accountant | whose opinion is contained in this R (Name - if individual, state last, first, mideay Easton | Report* dle name) PA (State) | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number

BESTAVAILABLE COPY

OATH OR AFFIRMATION

| I, <u>Leona D. Robinson</u> my knowledge and belief the accompanying financial statement a | , are true and correct. I further swear (or affirm) that |
|---|--|
| | |
| Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners (f) Statement of Changes in Liabilities Subordinated to Claim (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements (i) Information Relating to the Possession or Control Require (j) A Reconciliation, including appropriate explanation of the Computation for Determination of the Reserve Requirement (k) A Reconciliation between the audited and unaudited State consolidation. (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist | Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3 and the control of Net Capital Under Rule 15c3-3 and the control of Rule 15c3-3. Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3. Pursuant to Rule 15c3-3. |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Richard W. O'Hay Certified Public Accountants 5230 WILLIAM PENN HIGHWAY EASTON, PENNSYLVANIA 18045

Richard W. O'Hay, CPA
Randall T. Kline, CPA

Telephone (610) 250-9303 Fax (610) 250-9343 www.accountant-city.com/dickohay/ Member of
American Institute of
Certified Public Accountants
Pennsylvania Institute Of
Certified Public Accountants

To the Stockholders and Directors Robinson & Robinson, Inc. Allentown, Pennsylvania

I have audited the accompanying statement of financial condition of Robinson & Robinson, Inc. (a corporation) as of December 31, 2004 and the related statements of income, changes in stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Robinson & Robinson, Inc. at December 31, 2004 and the results of its operation and cash flows for the year then ended, in conformity with generally accepted accounting principles.

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules, memorandum computation of net capital and aggregate indebtedness and reconciliation of net capital is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17A-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole, and in conformity with the rules of the Securities and Exchange Commission.

Richard W. O'Hay, CPA

February 4, 2005

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

12/31/2004 99

as of

| | | | | SEC FILE NO | . 9-03199 98 |
|-------------|---|---------|---------------|------------------|------------------------|
| | | | ASSETS | | Consolidated [] 198 |
| | | | | | Unconsolidated [X] 199 |
| | - | | | | |
| | | | Allowable | Non-Allowable | <u>Total</u> |
| 1. | Cash | | \$ 70,975 200 | | 70,975 750 |
| 2. | Receivables from brokers or dealers: | | , | | |
| | A. Clearance account | | 12,055 295 | <u></u> | |
| | B. Other | | 25,206 300 | \$ 510 550 | 37,771 810 |
| 3. | Receivables from non-customers | | 48,000 355 | 14,130 600 | 62,130 830 |
| 4. | Securities and spot commodities owned, at market value: | | | , | |
| | A. Exempted securities | | 418 | | |
| | B. Debt securities | | 419 | | |
| | C. Options | | 420 | | |
| | D. Other securities | | 2,423 424 | | |
| | E. Spot commodities | | 430 | | 2,423 850 |
| 5. | Securities and/or other investments | | | | |
| | not readily marketable: | | | | |
| | A. At cost \$ | 130 | | | |
| | B. At estimated fair value | | 440 | 20,100 610 | 20,100 860 |
| 6. | Securities borrowed under subordination | | | | |
| | agreements and partners' individual | | • | | |
| | and capital securities accounts, at | | 460 | (20) | 000 |
| | market value: | | 460 | 630 | 0 880 |
| | A. Exempted securities \$ | 150 | | | |
| | | 150 | | | |
| | B. Other securities \$ | 160 | | | • |
| 7 | Securities \$ Secured demand notes: | 100 | 470 | 640 | 0 890 |
| 7. | market value of collateral: | | | 040 | 0. 850 |
| | A. Exempted | | | | |
| | securities \$ | 170 | | | |
| | B. Other | 1,0 | | | |
| | securities \$ | 180 | | | |
| 8. | Memberships in exchanges: | لتتت | | | |
| | A. Owned, at | | | | |
| | market \$ | 190 | | | |
| | B. Owned, at cost | <u></u> | | 650 | |
| | C. Contributed for use of the company, | | | | |
| | at market value | | | 660 | 0 900 |
| 9. | Investment in and receivables from | | | | |
| | affiliates, subsidiaries and | | | · . | |
| | associated partnerships | | 480 | 670 | 0 910 |
| 10. | Property, furniture, equipment, | | | | · · |
| | leasehold improvements and rights | | | • | • |
| | under lease agreements, at cost-net | , | | • | |
| | of accumulated depreciation | | 1001 | 26.004 | 06.004 |
| | and amortization | | 490 | 26,804 680 | 26,804 920 |
| l 1. l2. | Other assets TOTAL ASSETS | | 0 535 | 3,227 735 | 3,227 930 |
| 14. | IOIAL ASSEIS | 5 | 158,659 540 | \$ 64,771 740 \$ | 223,430 940 |

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

LIABILITIES AND OWNERSHIP EQUITY

| | <u>Liabilities</u> | | A.I. Liabilities | Non-A.I. Liabilities | <u>Total</u> | |
|------------|--|----------------|---------------------|-------------------------|---------------------------|--------------|
| 13. | Bank loans payable | \$ | 1045 | \$ 1 | 255 \$ 0 | 1470 |
| 14. | Payable to brokers or dealers: | | | | | |
| | A. Clearance account | | 1114 | 1 | 315 | 1560 |
| | B. Other | | 46,200 1115 | | 305 . 46,200 | 1540 |
| 15. | Payable to non-customers | | 4,285 1155 | 1 | 355 4,285 | 1610 |
| 16. | Securities sold not yet purchased, | | | | | |
| 15 | at market value | | | | 360 0 | 1620 |
| 17. | Accounts payable, accrued liabilities, | | 7;397 1205 | l Ti | 7,397 | 1405 |
| 10 | expenses and other | | 7,397 1205 | | 7,397 | 1685 |
| 10. | Notes and mortgages payable: A. Unsecured | | 1210 | | 0 | 1690 |
| | B. Secured | | 1211 | 1 | 390 | 1700 |
| 19. | Liabilities subordinated to claims | | | * | | 1700 |
| | of general creditors: | | | | | |
| | A. Cash borrowings: | | | 10 | 400 | 1710 |
| | 1. from outsiders \$ | 970 | | | | |
| | 2. Includes equity subordination | | | | | |
| | (15c3-1 (d)) of \$ | 980 | | | | |
| | B. Securities borrowings, at market value: | | | 10 | 410 | 1720 |
| , | from outsiders | 990 | | | | |
| | C. Pursuant to secured demand note | | | | | |
| | collateral agreements: | | | 1 | 420 0 | 1730 |
| | 1. from outsiders \$ | 1000 | | | | |
| | Includes equity subordination (15c3-1 (d)) of \$ | 1010 | | | | |
| | D. Exchange memberships contributed | | | | | |
| | for use of company, at market value | | • | 14 | 430 | 1740 |
| | E. Accounts and other borrowings not | | 1000 | · - | | 1550 |
| ** | qualified for net capital purposes | | 1220 | | 0 | 1750 |
| 20. | TOTAL LIABILITIES | \$ | 57,882 1230 | \$ 0 14 | 450 \$ 57,882 | 1760 |
| | Ownership Equity | | | | | |
| 21. | Sole proprietorship | | | | \$ | 1770 |
| 22. | Partnership (limited partners | \$ | 1020 |) | | 1780 |
| 23. | Corporation | | | • | - | |
| | A. Preferred stock | | | • | | 1791 |
| | B. Common stock | | • | | 2,200 | 1792 |
| | C. Additional paid-in capital | | | | 178,374 | 1793 |
| | D. Retained earnings | | | | (15,026) | 1794 |
| | E. Total | | | | 165,548 | 1795 1796 |
| 24 | F. Less capital stock in treasury | | | | 9 165 549 | 1800 |
| 24. 25. | TOTAL LIABILITIES AND OWN | EDCUID EATHEV | • | | \$ 165,548 .\$ 223,430 | 1810 |
| ٤٥. | TOTAL LIABILITIES AND OWN | EKSHIP EQUII Y | | | .\$ 225,430 | 1010 |